

Pipeline Activity Between 2/18/23 - 4/24/23

Active Date	Project Name	Project Stage	Locations Considered	Opportunity Type	Pipeline Description (Public)
2/7/2022	All Saints	ACTIVE - 50/50	Jefferson	Residential Development	Housing redevelopment project
1/30/2023	At Home	WIN - Jefferson County	Jefferson	Business Attraction	Assist with site selection for 400 sf of office space
2/21/2023	Bin	ACTIVE - HIGH	Whitewater	New Business	Assist with funding options for new grocery
10/24/2022	Bio	ACTIVE - HIGH	Aztalan	Existing Business - Expansion	Assist with project financing
4/6/2023	Cedar	ACTIVE - 50/50	Jefferson	Existing Business - Expansion	Expanding business. Assist with site selection and incentives.
4/24/2023	Central	ACTIVE - 50/50	Johnson Creek, Lake Mills	New Business	Assist with site options for corp HQ
3/15/2023	Common	Preliminary - Low	Johnson Creek	Residential Development	Interested in LIHTC multi-family development
1/14/2020	Corner	ACTIVE - HIGH	Jefferson	Residential Development	Mixed-use development; assisting county / municipality.
2/22/2023	Dance	WIN - Jefferson County	Watertown (c)	New Business	Assistance for start-up business
2/15/2023	Dupe	ACTIVE - HIGH	Palmyra	Business Expansion	Assistance with incentives
4/3/2023	Education	Active - 50/50	Johnson Creek (J)	Attraction	Business looking to convert existing building to office. Assist with incentives
12/5/2022	Envision	PRELIMINARY - Too new to know!	Jefferson County	Business Attraction	Medical company is leasing space and is interested in building. Assisting with site selection and incentives.
12/20/2022	Future Fiber	PRELIMINARY - Too new to know!	Jefferson, Lake Mills	Business Attraction	RFI for Microbial fermentation facility
4/12/2023	Icebox	PRELIMINARY - Too new to know!	Jefferson	Business Attraction	RFI for FAB Cold storage / manufacturing. Search for 60+ acre site
8/15/2022	Kick	Active - Low	Jefferson	Business Attraction	Site 100k sf FAB manufacturing facility; looking for proximity to Walworth County
3/10/2023	Label	PRELIMINARY - Too new to know!	Jefferson	Existing Business - Expansion	Assist with financing for their business.
11/10/2022	Master	PRELIMINARY - Too new to know!	Jefferson County	Business Attraction	Property search for 10-15k sf of industrial space within the county
9/23/2022	Matt	ACTIVE - 50/50	Jefferson	Residential Development	Developer looking for assistance with financing gap
3/17/2023	Oak	ACTIVE - HIGH	Fort Atkinson	Business Attraction	RLF Applicant looking to buy a building.

3/3/2023	Panko	PRELIMINARY - Too new to know!	Jefferson	Business Expansion	Retail store interested in expanding. Looking for assistance with financing.
9/6/2022	Pink	ACTIVE - HIGH	Jefferson	Mixed-Use Development	Interested in mixed-use development
4/13/2023	Road	ACTIVE - HIGH	Waterloo	Existing Business - Expansion	Needs additional workforce. Introduced to supporting organizations.
2/20/2023	Senior	Preliminary - HIGH	Fort Atkinson	New Business	Assist with finding a developer partner
1/31/2023	Shoe	ACTIVE - 50/50	Watertown (t)	New Business	New business - assist with land acquisition & financing
11/02/2021	Spring board	Preliminary - LOW	Palmyra	Residential Development	Mixed-use development; assisting municipality.
4/6/2023	Turkey	ACTIVE - HIGH	Johnson Creek (J)	New Business	Assistance with municipal approvals
11/1/2022	Welcome	ACTIVE - High	Fort Atkinson	New Business	RLF Applicant

Shown on screen & emailed 4/27/2023

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